

# CAREER FACT SHEET

## Auctioneers, and Stock and Station Agents

### Snapshot

Auctioneers, and Stock and Station Agents sell property at auction, and advise and represent farmers in business transactions such as buying and selling livestock, rural property, and goods and services.

How many are employed in this occupation?	11,300
What are the average weekly earnings for full time workers?	\$1,923
How does unemployment compare with other occupations?	Average
What are the job prospects for this occupation?	Medium
What will be the likely future employment growth for the next five years?	Moderate Growth

### Main employing industries

Wholesale Trade; Agriculture, Forestry and Fishing; Manufacturing; Rental, Hiring and Real Estate Services

### Tasks

This occupation may include associated occupations with varying tasks.

- appraising and listing property for auction
- organising advertising, catalogues and other publicity for auctions
- consulting vendors and setting reserve prices
- describing property presented and the conditions of sale
- asking for or setting opening bids and determining reserve prices
- accepting bids from potential buyers and closing sales to the highest bidders
- purchasing and selling livestock and rural property on behalf of clients
- selling agricultural supplies, such as seed, grains, feed, sprays, dips, drenches and veterinary products, in accordance with statutory requirements
- acting as an insurance agent for rural clients.

# INDUSTRY OVERVIEW

## Rental, Hiring and Real Estate Services

If you have strong persuasive skills, enjoy hard negotiating and want to be involved in the world of real estate, then this industry should definitely be on your radar when looking to start your career. There are several ways you can get involved in the real estate process, from facilitating the selling process, to taking charge of managing the rental segment of an agency, or being involved in the legal side of property transactions.

### Possible job pathways

- Conveyancers and Legal Executives
- Land Economists and Valuers
- Auctioneers, and Stock and Station Agents
- Caretakers
- Real Estate Sales Agents



**Rental, Hiring and Real Estate Services**

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